



GET MOVING



Are you thinking of selling?

Roberts can help you to
get moving with the minimum
of fuss and a greater chance of
a successful outcome.

Roberts
real estate

What we can do for you

We can sell your home as quickly as possible for the right price, and make the whole process easy for you

When you list with Roberts, we'll help you to understand what's involved at each step of the way, so that you know exactly what's going on, what you have to do, and when you have to do it. In other words, we make things as simple as possible so that you can make informed decisions.

Of course, we also work tirelessly to attract buyers and get the best possible price for your property.

If you want to get moving Roberts can put you on the right track.

How we make selling easy

Some information about the process of selling your property

You might already have met a Roberts sales consultant who you'd like to talk to about selling your property, but if not, call or email your local office and ask to speak to a consultant (there's a list of offices at the back of this brochure). If you're not ready to talk to a consultant, call Jane at our Help Desk on 1800 063 311. She can offer general advice about real estate, on buying and selling, property management and renting, and explain some of the options you have. She can also put you in touch with a consultant if you decide to take the next step.

When you decide to get moving, your consultant will visit to have a look at your property – whether it's your home, an investment property or a block of land – and discuss how Roberts can help.

The process goes like this.

Appraisal & research Your consultant will figure out what your property might be worth, and come up with a marketing plan

Listing If you like the plan, you can 'list' your property with us

Marketing Marketing means more than just advertising; your consultant will use all the other means we have access to at Roberts, including company-wide databases and industry resources, as well as their client contact lists, to find a buyer for your property

Offers and negotiation There may be some back-and-forth negotiating before a contract is signed and your property is sold

Settlement When you and the buyer have agreed on

all the terms, the SOLD sticker goes up.

We can give you free advice about finance, insurance, removalists ... just about everything to do with moving house. We'll make the process easy for you.

About Roberts Real Estate

Our aim is to exceed our customers' expectations. All the time. Whatever it takes.

Roberts sells more Tasmanian properties than any other real estate agency – by far. We are the largest agency in Tasmania, and indeed one of the largest in Australia, with nearly 30 offices around the state. We are one big team, not a franchise agency. That gives us access to a huge network of buyers.

Roberts Real Estate is a division of Roberts Ltd, an agricultural and property group which was founded in 1865. As such, we have a particularly strong focus on residential and rural real estate.

We also have specialists in commercial properties, and hotels and motels, and we have our own home finance and insurance divisions.

Aside from our team of sales consultants we have a Client Communications department to assist with general enquiries about real estate – buying, selling, renting and leasing.

If it has to do with property, we can help you.



Head Office

2 Collins Street Hobart

03 6235 1451

Helpline 1800 063311

